



Board of Directors Meeting

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Thursday, March 12, 2026
9:30 – 11:30 a.m.

Agenda

- I. Call to Order – Paul Betts, Miami Alternatives, LLC
- II. Welcome and Introductions – Paul Betts
- III. Opening Remarks – Jim Paul, OFRI
- IV. Public Comment
- V. Action Item
 - Fiscal Year 2026-27 Proposed Budget* – Jim Paul
- VI. Adjourn

*requires a motion

OREGON FOREST RESOURCES INSTITUTE
Fiscal Year 2024-25 and 2025-26
Forest Products Harvest Tax Projections

Fiscal Year 2024-25 Actuals										
Qtr	Timber Harvested	Tax Received by Dept. of Revenue	Payment Received by OFRI	Approved Budget Harvest Level	Actual Harvest Level	Rate	FPHT Revenue			
2024q2	January - March	April - June	August	\$ 998,896.64	0.78525	\$ 1.12	\$ 879,480.47			
2024q3	April - June	July - September	November	\$ 830,245.92	0.72176	\$ 1.12	\$ 808,370.99			
2024q4	July - September	October - December	February	\$ 1,041,462.24	0.67727	\$ 1.12	\$ 758,540.15			
2025q1	October - December	January - March	May	\$ 787,813.60	0.83282	\$ 1.17	\$ 974,396.28			
<i>*actual receipts</i>				\$ 3,658,418.40	3.017		\$ 3,420,787.89			
Fiscal Year 2025-26 Approved Budget FPHT Levels										
Qtr	Timber Harvested	Tax Received by Dept. of Revenue	Payment Received by OFRI	Approved Budget Harvest Level	Projected Harvest Level	Rate	Estimated FPHT Revenue	Actual FPHT Revenue		Delta
2025q2	January - March	April - June	August	746,400	0.74640	\$ 1.17	\$ 873,288.00	\$ 908,211.64	4%	\$ 34,923.64
2025q3	April - June	July - September	November	820,700	0.82070	\$ 1.17	\$ 960,219.00	\$ 899,184.00	-6%	\$ (61,035.00)
2025q4	July - September	October - December	February	770,100	0.77010	\$ 1.17	\$ 901,017.00	\$ 656,534.51	-27%	\$ (244,482.49)
2026q1	October - December	January - March	May	848,700	0.84870	\$ 1.17	\$ 992,979.00			
				3.186	3.186		\$ 3,727,503.00	\$ 2,463,930.15		\$ (270,593.85)

**OREGON FOREST RESOURCES INSTITUTE
PROPOSED FISCAL YEAR 2026-27 BUDGET**

	<u>APPROVED FY 2025-26</u>	<u>PROJECTED FY 2025-26</u>	<u>PROPOSED FY 2026-27</u>	<u>OVER/ (UNDER)</u>
<u>REVENUE</u>				
BEGINNING BALANCE JULY	\$ 2,883,578	\$2,913,561	\$ 2,273,720	\$ (609,859)
REVENUE - SALES/OTHER	\$ 15,000	\$ 59,243	\$ -	\$ (15,000)
INTEREST	\$ 75,000	\$135,000	\$ 95,000	\$ 20,000
HARVEST TAX	<u>\$ 3,727,503</u>	<u>\$ 3,727,503</u>	<u>\$ 4,058,181</u>	<u>\$ 330,678</u>
TOTAL REVENUE - CASH AVAILABLE	\$ 6,701,081	\$ 6,835,307	6,426,901	\$ (274,181)
<u>EXPENDITURES</u>				
<u>PERSONNEL SERVICES:</u>				
SALARY & WAGES	\$ 1,077,339	\$1,077,339	\$ 1,162,608	\$ 85,269
OTHER PERSONNEL EXPENSES	<u>\$ 672,920</u>	<u>\$ 672,920</u>	<u>\$ 694,315</u>	<u>\$ 21,396</u>
TOTAL PERSONAL SERVICES	\$ 1,750,259	\$ 1,750,259	\$ 1,856,923	\$ 106,665
<u>SERVICES AND SUPPLIES:</u>				
INSTATE TRAVEL	\$ 93,466	\$ 73,582	\$ 84,516	\$ (8,950)
OUT OF STATE TRAVEL	\$ 15,400	\$ 9,400	\$ 14,500	\$ (900)
OFFICE EXPENSES	\$ 26,858	\$ 22,758	\$ 27,858	\$ 1,000
TELECOMMUNICATIONS	\$ 14,021	\$ 16,222	\$ 17,251	\$ 3,230
GOVERNMENT SERVICE CHARGES	\$ 6,036	\$ 6,036	\$ 7,474	\$ 1,438
PUBLICATIONS / EDUCATIONAL MEDIA	\$ 724,150	\$ 695,325	\$ 803,300	\$ 79,150
PROFESSIONAL SERVICES	\$ 1,569,020	\$ 1,390,383	\$ 1,289,953	\$ (279,067)
LEGAL SERVICES	\$ 7,500	\$ 5,000	\$ 15,000	\$ 7,500
EMPLOYEE TRAINING	\$ 3,500	\$ 3,500	\$ 3,500	\$ -
EMPLOYEE RECRUIT., WELLNESS & SAFETY	\$ -	\$ -	\$ -	\$ -
DUES AND SUBSCRIPTIONS	\$ 9,570	\$ 7,264	\$ 8,683	\$ (887)
FACILITIES RENTAL	\$ 148,996	\$ 142,194	\$ 150,158	\$ 1,162
FACILITIES MAINTENANCE	\$ 2,000	\$ 2,000	\$ 2,000	\$ -
AGENCY SERVICES AND SUPPLIES	\$ 450,570	\$ 421,850	\$ 350,970	\$ (99,600)
OTHER SERVICES AND SUPPLIES	\$ 3,500	\$ 1,500	\$ 2,300	\$ (1,200)
EXPENDABLE PROPERTY	<u>\$ 26,525</u>	<u>\$ 14,314</u>	<u>\$ 21,840</u>	<u>\$ (4,685)</u>
TOTAL SERVICES AND SUPPLIES	\$ 3,101,112	\$ 2,811,328	\$ 2,799,303	\$ (301,809)
GRAND TOTAL EXPENDITURES	\$ 4,851,371	\$ 4,561,587	\$ 4,656,226	\$ (195,144)
TOTAL REVENUE - CASH AVAILABLE	\$ 6,701,081	\$ 6,835,307	\$ 6,426,901	\$ (274,181)
TOTAL EXPENDITURES	<u>\$ 4,851,371</u>	<u>\$ 4,561,587</u>	<u>\$ 4,656,226</u>	<u>\$ (195,144)</u>
ENDING BALANCE	\$ 1,849,710	\$ 2,273,720	\$ 1,770,675	\$ (79,035)

**Oregon Forest Resources Institute
Program and Administrative Expenses
Proposed Fiscal Year 2026-27**

REVENUE

	Approved FY 25-26	Projected FY 25-26	Proposed FY 26-27
Beginning Balance as of July 1	\$2,883,578	\$2,913,561 *	\$2,273,720
Revenue – Interest	\$75,000	\$135,000	\$95,000
Revenue – Other	\$15,000	\$59,243	\$0
Harvest Tax	\$3,727,503	\$3,727,503	\$4,058,181
Proposed budget based on statewide timber harvest of 2.487 BBF at \$1.17 MBF and .941 BBF at \$1.22. Total 3.428 BBF.			
Total Revenue - Cash Available	\$6,701,081	\$6,835,307	\$6,426,901

* Represents actual beginning balance as of July 1, 2025

EXPENDITURES

	Approved FY 25-26	Proposed FY 26-27	Variance
Public Education	\$1,324,850	\$1,130,750	-\$194,100
K-12 Teacher Education	\$802,270	\$820,370	\$18,100
Landowner Education	\$443,016	\$453,716	\$10,700
New Opportunities	\$200,000	\$60,000	-\$140,000
Office Services	\$275,226	\$284,067	\$8,841
Staff Travel	\$55,750	\$50,400	-\$5,350
Personnel	\$1,750,259	\$1,856,923	\$106,664
Total Expenditures	\$4,851,371	\$4,656,226	-\$195,145

SUMMARY

	Approved FY 25-26	Proposed FY 26-27	Variance
TOTAL REVENUE - CASH AVAILABLE	\$6,701,081	\$6,426,901	-\$274,180
TOTAL EXPENDITURES	\$4,851,371	\$4,656,226	-\$195,145
RESERVE FOR FOLLOWING FISCAL YEAR	\$1,849,710	\$1,770,675	-\$79,035

	Approved FY 25-26	Proposed FY 26-27	Variance
PUBLIC EDUCATION			
Educational Advertising Two media campaigns (fall, spring), including digital and broadcast advertising. Budget includes agency fees and trade media.	\$ 825,000	\$ 800,500	\$ (24,500)
Publications Design and printing of annual report and public education publications. Proofreading of all OFRI materials.	\$ 186,850	\$ 98,500	\$ (88,350)
Videos/Timelapse Software, stock footage and video/audio services needed to produce videos to serve OFRI programs.	\$ 8,500	\$ 8,500	\$ -
Public Opinion Research Online panel testing for new creative, and two statewide post-ad tracking surveys and consulting.	\$ 87,000	\$ 86,600	\$ (400)
Website Development Website development and maintenance.	\$ 41,600	\$ 41,750	\$ 150
Sponsorships Oregon Business Leadership Summit, Starker Lecture Series, Mass Timber Conference and other TBD public events sponsorships.	\$ 20,000	\$ 13,000	\$ (7,000)
Public Interpretation New signage at the Rediscovery Forest.	\$ 26,000	\$ 26,000	\$ -
Forest Tours Estimated cost of OFRI board event in fall 2026.	\$ 18,900	\$ 18,900	\$ -
Rediscovery Forest Site Management Supplies, site maintenance, tools and service contracts needed to execute long-term forest management planning activities.	\$ 27,500	\$ 27,500	\$ -
Workforce To be determined.	\$ 75,000	\$ 5,000	\$ (70,000)
Public Education Advisory Group (new) Catering for one in-person advisory group meeting.	\$ 500	\$ 500	\$ -
Landowner Signage Provide "Planted" landowner signage.	\$ 8,000	\$ 4,000	\$ (4,000)
Total Public Education	\$ 1,324,850	\$ 1,130,750	\$ (194,100)

	Approved FY 25-26	Proposed FY 26-27	Variance
K-12 TEACHER AND YOUTH EDUCATION			
Oregon Natural Resources Education Program (ONREP) Statewide program in collaboration with OSU Extension that provides professional development for K-12 teachers, helping them incorporate forestry and natural resources education in their classrooms.	\$ 278,300	\$ 278,300	\$ -
Statewide Classroom Program Statewide program that delivers a unique and effective classroom forestry education program for pre-kindergarten through eighth-grade students presented by trained facilitators. Administered by Oregon Women in Timber.	\$ 217,600	\$ 204,600	\$ (13,000)
Field Trip Transportation Reimbursement to school districts for students to attend forestry education programs at partner sites, including the Rediscovery Forest, and field programs provided by ODF, Port Blakely, Forests Today & Forever, Starker Forests, OSU and others.	\$ 105,000	\$ 95,000	\$ (10,000)
Rediscovery Forest K-12 Forestry Education Program Includes student journals and equipment for field use for the Oregon Garden Natural Resources Education Program sponsored by OFRI.	\$ 31,200	\$ 32,400	\$ 1,200
K-12 Teacher Professional Development OFRI-led professional development for high school natural resources teachers. Supports substitutes, lodging and catering for the CTE conference, Envirothon training and summer workshops.	\$ 44,500	\$ 38,000	\$ (6,500)
Secondary Student Programs Support for FFA career development, PSU science expo, Forests Today & Forever, Oregon State Teaching Assn., Adopt a Farmer, Future Natural Resource Leaders, Outdoor School conference, North American Assn. for Environmental Education, and Ag in the Classroom.	\$ 25,670	\$ 25,070	\$ (600)
Publications Reprint and create new publications for distribution to K-12 teachers and students, including Community Engagement Plan.	\$ 50,000	\$ 99,000	\$ 49,000
K-12 Teacher Website Website maintenance.	\$ 20,000	\$ 5,000	\$ (15,000)
Envirothon Continuation of statewide Envirothon, presented by OFRI.	\$ 30,000	\$ 43,000	\$ 13,000
Total Teacher/Youth Education	\$ 802,270	\$ 820,370	\$ 18,100

	Approved FY 25-26	Proposed FY 26-27	Variance
FOREST LANDOWNER EDUCATION			
Woodland Owner/Master Woodland Manager Agreement with OSU Forestry Extension to coordinate the Master Woodland Manager Program and provide forest management training and education to underserved audiences such as the Women Owning Woodlands Network.	\$ 120,000	\$ 120,000	\$ -
Forestry Extension Landowner Education Agreement with OSU Extension to support Tree Schools and provide new landowner education programs.	\$ 50,000	\$ 50,000	\$ -
Wildlife in Managed Forests Program Continuation of Wildlife in Managed Forests program including outreach.	\$ 69,000	\$ 67,000	\$ (2,000)
Publications Design and printing landowner publications as needed. Revision of Guide to Reforestation and Establishing and Managing Forest Trees publications.	\$ 50,000	\$ 72,500	\$ 22,500
Hopkins Educational Consortium Continues funding for Forests Forever, Inc. to support landowner education at Hopkins Demonstration Forest.	\$ 15,000	\$ 15,000	\$ -
OFRI Landowner Workshops/Sponsorships Continues support for OSAF Annual Meeting, Family Forest Convention (OSWA & OTFS), Landmapper, Oregon Women in Lumber, Forest Vegetation Management, AOL sponsorship, OSU State of Forests and Biomass Utilization Group.	\$ 50,300	\$ 45,500	\$ (4,800)
OSWA Landowner Workshops Maintains support for OSWA landowner workshops and tours.	\$ 25,000	\$ 25,000	\$ -
Landowner Website Maintenance Maintains KnowYourForest.org content.	\$ 20,000	\$ 15,000	\$ (5,000)
Rediscovery Forest Landowner Education Program and contractor support for landowner classes at the OGRF for family forest landowners.	\$ 6,500	\$ 6,500	\$ -
Display Booth Maintains presence at Tree School, OSWA, OSAF, The Wildlife Society, AOL, Western Forestry & Conservation Association, Oregon Logging, Oregon Community Trees and NCASI.	\$ 6,000	\$ 6,000	\$ -
Motor Pool Vehicles Operation and maintenance of two motor pool vehicles.	\$ 31,216	\$ 31,216	\$ -
Total Landowner Education	\$ 443,016	\$ 453,716	\$ 10,700

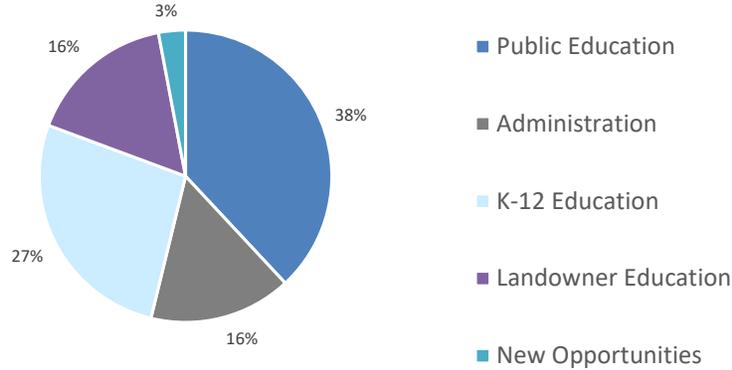
	Approved FY 25-26	Proposed FY 26-27	Variance
NEW OPPORTUNITIES			
To be designated	\$ 200,000	\$ 60,000	\$ (140,000)
Total New Opportunities	\$ 200,000	\$ 60,000	\$ (140,000)

	Approved FY 25-26	Proposed FY 26-27	Variance
PERSONNEL			
Salary & Wages	\$ 1,077,339	\$ 1,162,608	\$ 85,269
COLA increase of 3.5% plus other payroll expenses			
Other Personnel Expenses	\$ 672,920	\$ 694,315	\$ 21,395
Based on estimates for PERS and health care.			
Staff Travel	\$ 55,750	\$ 50,400	\$ (5,350)
Total Personnel	\$ 1,806,009	\$ 1,907,323	\$ 101,314

	Approved FY 25-26	Proposed FY 26-27	Variance
OFFICE SERVICES			
General Office	\$ 242,956	\$ 242,264	\$ (692)
Includes office lease, office supplies, utilities, government charges, office equipment.			
Computer Support	\$ 20,100	\$ 20,400	\$ 300
Contractor support for all computer equipment.			
ODF/DAS Support	\$ 12,170	\$ 21,403	\$ 9,233
ODF and DAS support for finance and payroll.			
Total Office Services	\$ 275,226	\$ 284,067	\$ 8,841
Total Expenditures	\$ 4,851,371	\$ 4,656,226	\$ (195,145)

OREGON FOREST RESOURCES INSTITUTE
Proposed Fiscal Year 2026-27

Administration and Program Expenses as a Percentage of Overall Proposed 2026-27 Budget



	Public Education	K-12 Education	Landowner Education	New Opportunities	Administration
FY 26-27 Budget	38%	27%	16%	3%	16%*

FTE Allocation as a Percentage of Programs

Public Education		K-12 Education		Landowner Education		New Opportunities		Administration	
Joni	8%	Joni	10%	Joni	8%	Joni	0%	Joni	75%
Jordan	80%	Jordan	8%	Jordan	10%	Jordan	2%	Jordan	0%
Margaret	15%	Margaret	3%	Margaret	82%	Margaret	0%	Margaret	0%
Kathy	5%	Kathy	5%	Kathy	5%	Kathy	0%	Kathy	85%
Rikki	5%	Rikki	90%	Rikki	0%	Rikki	5%	Rikki	0%
Jenna	1%	Jenna	99%	Jenna	0%	Jenna	0%	Jenna	0%
Jim	40%	Jim	15%	Jim	15%	Jim	5%	Jim	25%
Inka	90%	Inka	5%	Inka	5%	Inka	0%	Inka	0%
Julie	45%	Julie	10%	Julie	30%	Julie	5%	Julie	10%
Intern	98%	Intern	1%	intern	1%	Intern	0%	Intern	0%
4		2		2		0		2	

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DESCRIPTIONS

Public Education: Program and salary expenses, including other personnel expenses (OPE), to direct OFRI's educational advertising, prepare publications, conduct public opinion research and sponsor or co-sponsor conferences, and workshops and public presentations on forest-related topics. Also includes monitoring news coverage of the forest sector, building and maintaining relationships with the press, sending out news releases; and writing, distributing and marketing OFRI's electronic newsletters, blogs and social media. Finally, sponsor and support outreach education through public tours and interpretive signage, as well as to manage forestry exhibits and the Oregon Garden Rediscovery Forest.

K-12 Education: Program and salary expenses, including OPE, to build understanding and support among teachers to teach students about forests, forestry and forest management. The program includes workshops for teachers on natural resources topics and programs for K-12 students at the Rediscovery Forest, and transportation support for field trips at partner facilities. Produces grade-specific student materials. OFRI also conducts statewide forest careers outreach to high school students, teachers and adults.

Landowner Education: Program and salary expenses, including OPE, to provide training to forest landowners and managers through support for programs such as OSU Forestry Extension Master Woodland Manager program, and workshops and development of educational tools.

New Opportunities: Program and salary expenses, including OPE, to fund new opportunities, which support various one-time projects.

Administration: Expenses incurred in controlling and directing the organization that are not directly identifiable with program expenses.

*Due to rounding, totals may exceed 100%

OFRI Budget Scenario Projections
(actual /projected)

Scenario 1A: No one-time spends, with future cuts and FPHT increases and projecting 90% spend

Assumed future harvest levels (BBF):	Q1-Q3	2.487
	Q4	0.941
	Total	3.428

Assumed annual budget growth (post-2027-28)	3.0%
Assumed projected spend	90%
Assumed annual interest rate on reserve	4%

	<u>2024-2025</u>	<u>2025-2026</u>	<u>2026-2027</u>	<u>2027-2028</u>	<u>2028-2029</u>	<u>2029-2030</u>	<u>2030-2031</u>	<u>2031-2032</u>
Projected budget reduction target	--		-\$225,000	-\$100,000	\$0	\$0	\$0	\$0
Annual Harvest (BBFT)	2.924	3.390	3.428	3.428	3.428	3.428	3.428	3.428
FPHT (per MBF)	\$1.17	\$1.17	\$1.22	\$1.22	\$1.25	\$1.25	\$1.25	\$1.25

	<u>2024-2025</u>	<u>2025-2026</u>	<u>2026-2027</u>	<u>2027-2028</u>	<u>2028-2029</u>	<u>2029-2030</u>	<u>2030-2031</u>	<u>2031-2032</u>
Reserve Balance on July 1	\$3,465,156	\$2,913,560	\$2,469,072	\$2,458,519	\$2,665,652	\$2,787,100	\$2,862,135	\$2,810,516
Interest/Other Income	\$193,096	\$194,243	\$95,000	\$98,341	\$106,626	\$111,484	\$114,485	\$112,421
FPHT Revenues	\$3,420,788	\$3,727,503	\$4,058,181	\$4,182,526	\$4,210,768	\$4,285,375	\$4,285,375	\$4,285,375
Subtotal	\$7,079,040	\$6,835,306	\$6,622,253	\$6,739,386	\$6,983,046	\$7,183,959	\$7,261,995	\$7,208,312
Budget	\$4,165,480	\$4,851,371	\$4,626,371	\$4,526,371	\$4,662,162	\$4,802,027	\$4,946,088	\$5,094,470
ENDING RESERVE BALANCE	\$2,913,560	\$2,469,072	\$2,458,519	\$2,665,652	\$2,787,100	\$2,862,135	\$2,810,516	\$2,623,288

Scenario 1A: Includes FY 24-25 actuals and original forest harvest projections released in March 2025. Includes future budget reductions, as well as FPHT increases in FY 26-27 and FY 28-29. Also assumes a 90% spend rate.

OFRI Budget Scenario Projections
(actual /projected)

Scenario 1B: No one-time spends, with future cuts and FPHT increases and projecting 95% spend

Assumed future harvest levels (BBF):	Q1-Q3	2.487
	Q4	0.941
	Total	3.428

Assumed annual budget growth (post-2027-28)	3.0%
Assumed projected spend	95%
Assumed annual interest rate on reserve	4%

	<u>2024-2025</u>	<u>2025-2026</u>	<u>2026-2027</u>	<u>2027-2028</u>	<u>2028-2029</u>	<u>2029-2030</u>	<u>2030-2031</u>	<u>2031-2032</u>
Projected budget reduction target	--		-\$225,000	-\$100,000	\$0	\$0	\$0	\$0
Annual Harvest (BBFT)	2.924	3.390	3.428	3.428	3.428	3.428	3.428	3.428
FPHT (per MBF)	\$1.17	\$1.17	\$1.22	\$1.22	\$1.25	\$1.25	\$1.25	\$1.25

	<u>2024-2025</u>	<u>2025-2026</u>	<u>2026-2027</u>	<u>2027-2028</u>	<u>2028-2029</u>	<u>2029-2030</u>	<u>2030-2031</u>	<u>2031-2032</u>
Reserve Balance on July 1	\$3,465,156	\$2,913,560	\$2,226,503	\$1,984,632	\$1,946,491	\$1,806,064	\$1,601,756	\$1,252,418
Interest/Other Income	\$193,096	\$194,243	\$95,000	\$79,385	\$77,860	\$72,243	\$64,070	\$50,097
FPHT Revenues	\$3,420,788	\$3,727,503	\$4,058,181	\$4,182,526	\$4,210,768	\$4,285,375	\$4,285,375	\$4,285,375
Subtotal	\$7,079,040	\$6,835,306	\$6,379,684	\$6,246,543	\$6,235,118	\$6,163,682	\$5,951,202	\$5,587,890
Budget	\$4,165,480	\$4,851,371	\$4,626,371	\$4,526,371	\$4,662,162	\$4,802,027	\$4,946,088	\$5,094,470
ENDING RESERVE BALANCE	\$2,913,560	\$2,226,503	\$1,984,632	\$1,946,491	\$1,806,064	\$1,601,756	\$1,252,418	\$748,143

Scenario 1B: Includes FY 24-25 actuals and original forest harvest projections released in March 2025. Includes future budget reductions, as well as FPHT increases in FY 26-27 and FY 28-29. Also assumes a 95% spend rate.